

What is a Pseudo-DPS?

How does it differ from a DPS and Framework?

When you're looking to win work in the public sector, it's important to understand the different routes-to-market available to you.

*An increasingly used, but poorly understood, route is the **pseudo-DPS**.*

This PDF compares pseudo-DPSs, DPSs & frameworks side by side, so you can easily see the difference and identify which route is best for you.



3 recent PDPS examples...

Urgent Primary Medical Care Pseudo Dynamic Purchasing System

published by **NHS Mid and South Essex Integrated Care Board (ICB)** for health services

Published: **2nd February 2022**

Commissioning Homes for Children Looked After and Care leavers PDPS - Lot 4

published by **NHS England** for health & social care services

Published: **5th January 2023**

Pseudo Dynamic Purchasing System for Orthodontic Services in Midlands & East

published by **London Borough of Newham** for health & social services

Published: **3rd August 2020**



Did you know ...

Pseudo-DPSs are being used more and more to award work across the public sector. The Tussell platform shows that the volume of tenders containing phrases related to "pseudo-DPS" has increased by a staggering 580% between 2016 and 2022.



Framework

DPS

Pseudo-DPS

Is it a pre-established procurement route?

Pre-defined procurement procedure

Pre-defined procurement procedure

May have a customised procedure that differs from the standard DPS procedure. This may include variations on the qualification criteria or the process for awarding contracts

Who can join them?

Open to any supplier, provided they meet the criteria

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Open to any supplier, but there may be a fixed or limited number of total suppliers that can join

When can you join them?

Only open to join during initial application process

New suppliers can join at any time

Varies for each one - the rules would be stipulated in the notice

How do competitions work?

Mini-competitions are either held for all suppliers on the framework, or those only on specific Lots; contracts may also be directly awarded.

Every opportunity is put to a mini-competition, either for all suppliers on the DPS, or those only on specific Lots

Mini-competitions are either held for all suppliers on the framework, or only those on specific Lots

Duration

Typically last 4 years, but can be extended

No fixed duration

Only open for a specific period - Pseudo-DPSs are usually designed to address short-term procurement needs or experimental purposes

Complexity

Simpler to administer as the entrance rules, criteria & duration have less variation

More complex due to differences in entrance rules, criteria & duration

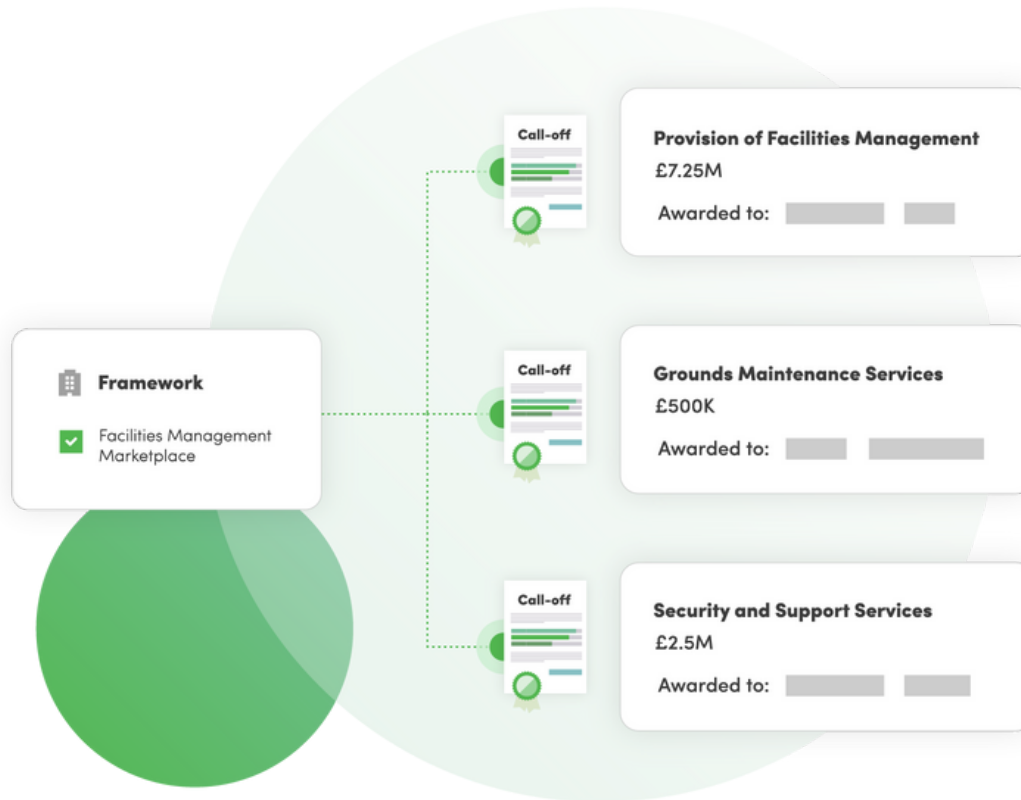
Each Pseudo-DPS is different and are often niche so it is crucial to understand the rules of each one on a case-by-case basis

Award Types

Contracts are either awarded via mini-competitions, or directly

Contracts are only awarded via mini-competitions; direct awards are not permitted

Yet to be seen



tussell

Every public sector framework, DPS & pseudo-DPS all in one place

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

- ✓ Identify the most valuable framework in your sector
- ✓ Pin-point which frameworks your target accounts & competitors are on
- ✓ Get visibility over what's being tendered via frameworks
- ✓ Stop wasting time on fruitless frameworks

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